



FOR IMMEDIATE RELEASE
April 11, 2018

CONTACT: Alex Gabriel 703-467-5862
alex.gabriel@xagent.com

CNA Joins xagent Insurance Exchange

New Solution Enhances P&C Agent Access and Automation With CNA Small Business

RESTON, VIRGINIA, April 11, 2018 – xagent, the single-entry market access solution for property and casualty (P&C) agents, announced today that CNA will be the first carrier to offer small business insurance policies through the xagent exchange. This new channel enables fast, automated access to rate, quote, and bind functionality for CNA Small Business policies.

“CNA is solidly committed to the independent agency distribution channel,” said Wes Sprinkle, Senior Vice President, Small Business, CNA. “Through this partnership with xagent, we are offering tools and services that support agents’ ease of doing business with us, further demonstrating our ongoing commitment.”

Small business agents will now be able to obtain a quick premium indication, quote, and bind a CNA Connect® Business Owner’s policy (BOP) and Workers’ Compensation policy through xagent. The xagent portal connects directly to CNA’s automated systems to eliminate manual processes, duplicate entry, and wasted time.

“We’re excited to work with an industry leader like CNA to bring new levels of access, choice, and compensation to the market,” said Bryan Baird, xagent’s CEO, who has built successful wholesale, MGU, and MGA businesses for over 20 years.

About xagent:

xagent (www.xagent.com) was built by agents for agents, and delivers on the promise of a truly independent single-entry multi-quote exchange for standard and surplus lines business insurance in all 50 states.

About CNA:

CNA is the eighth largest commercial insurer in the United States. CNA provides a broad range of standard and specialized property and casualty insurance products and services for businesses and professionals in the U.S., Canada, Europe and Asia, backed by 120 years of experience and more than \$45 billion of assets. For more information about CNA, visit our website at www.cna.com.

###